

Bark Blowers Rental or Purchase?

SHOULD I RENT OR PURCHASE??

For contractors spreading less than 1000 cubic yards a year, **renting** a bark blower may be a better option than purchasing.

HERE'S WHY...

- Ownership requires regular airlock rebuild/replacement, regular discharge hose replacement, and substantial daily, weekly and yearly maintenance (reach out to your FINN dealer for cost of service & parts)
- Availability of parts is always a concern should a breakdown occur during the busy season
- Equipment cost and interest rates
- Only 6-8 weeks of usage per year is average for larger contractors (200-300 cubic yards/week)
- Insurance & registration costs

WHY RENT... WHY FROM US?

- CB & Sons Equipment has been renting, servicing, supporting & selling bark blowers for 25 years
 - Availability= 20 units in our fleet, additional hoses as requested
 - Equipment is meticulously serviced & ready to work
 - We train you upon pick up (we do not succeed unless you do)
 - On-site, same day repairs should a catastrophic failure occur
 - 24/7 phone support for the crew
 - Options for delivery to your site
 - Pick up and return seven days a week
- Renting equipment for business use is 100% tax deductible

WHY UTILIZE A BARK BLOWER AT ALL?

- Requires less manpower and produces up to four times the work per person (2-3 MAN CREW)
- Uses less material (material is spread much more evenly than can be achieved using traditional methods)
- Completes the mulch workload in less time allowing more precious busy season hours for other projects

Purchasing a bark blower is a big investment, but can be a really great one for larger contractors, and smaller contractors, who can forecast a substantial, sustainable future workload. We have the payback analysis (based on average production/labor rates in the Northeast) that will help you decide whether ownership or rental is your best option. This analysis can be customized to reflect your labor and material costs, will show comparison of rental against purchase, and can be emailed to you. Reach out for more details.

Don't forget to ask us about our used inventory available for purchase. We are always upgrading! Units for sale are fully serviced, tested, warrantied, and ready to go to work. Our professional training program is always included, and delivery to your location can be arranged.

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